

 $\textit{Must achieve 75\% of available points and meet full year targets to be \textit{eligible for the trip}}$ 





Trip: 4 Night Cruise to Miami - Key West - Bimini via Virgin Voyages (April 2 - 6, 2025)

	YID		Nov-24	4 Oil Changes			Avg licket			Claims \$		Claims per Oil Change			OSAI %			Labor %		
	TOTAL	%	TOTAL																	
MM Name	Points	Earned	Points	Points	Nov-24	Budget	Points	Nov-24	Budget	Nov-24	Target	Points	Nov-24	Target	Points	Nov-24	Target	Points	Nov-24	Budget
Terry Vassar	127	77%	9	0	33,663	33,925	4	\$100.6	\$99.9	\$3,910.13	\$8,481	3	\$0.12	\$0.25	2	83.4%	80%	0	17.7%	17.1%
Ray Waldrop	119	72%	12	5	35,582	34,741	4	\$104.2	\$98.9	\$21,069.01	\$8,685	0	\$0.59	\$0.25	2	86.0%	80%	1	18.0%	19.4%
Eric Showers	116	70%	12	5	43,438	41,939	4	\$110.3	\$104.9	\$16,266.25	\$10,485	0	\$0.37	\$0.25	2	83.2%	80%	1	19.2%	19.9%
Derrick Smith	90	55%	15	5	49,018	48,341	4	\$109.0	\$105.1	\$7,088.94	\$12,085	3	\$0.14	\$0.25	2	84.3%	80%	1	18.2%	18.9%
Josh Stuban	86	52%	7	0	27,846	28,845	4	\$108.3	\$105.1	\$15,277.72	\$7,211	0	\$0.55	\$0.25	2	82.3%	80%	1	19.1%	19.6%