

Must achieve 75% of available points and maintain OCPD over 25.0 to be eligible for the trip

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CHAMPIONS
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									rip: 3 Night all inclusive resort at the Hard Rock in Cabo San Lucas, Mexico (April 9 - 12, 2026										
· Elle		YTD		Feb-25	Oil Changes			Avg Ticket			Claims per Oil Change			OSAT %			Labor %		
	TOTAL	%	>25	TOTAL															
Name	Points	Earned	OCPD	Points	Points	Feb-25	Budget	Points	Feb-25	Budget	Points	Feb-25	Target	Points	Feb-25	Target	Points	Feb-25	Budget
1	30	100%	VFS	15	5	0 070	9 476	4	\$120.8	\$116.1	3	\$0.16	\$n 25	2	27 /1%	83%	1	17 /1%	18 8%

Syl) Care	YTD			Feb-25	Oil Changes			Avg Ticket			Claims per Oil Change			OSAT %			Labor %		
	TOTAL	%	>25	TOTAL															
AM Name	Points	Earned	OCPD	Points	Points	Feb-25	Budget	Points	Feb-25	Budget	Points	Feb-25	Target	Points	Feb-25	Target	Points	Feb-25	Budget
Sean Gridley	30	100%	YES	15	5	9,979	9,476	4	\$120.8	\$116.1	3	\$0.16	\$0.25	2	87.4%	83%	1	17.4%	18.8%
Chris White	27	90%	YES	12	5	5,010	4,785	4	\$110.5	\$106.1	0	\$0.28	\$0.25	2	87.5%	83%	1	20.1%	21.0%
Sheldon Cook	26	87%	YES	14	5	3,551	3,489	4	\$115.3	\$109.5	3	\$0.18	\$0.25	2	86.6%	83%	0	23.3%	23.1%
Doug Steele	25	83%	YES	12	5	4,886	4,590	4	\$111.1	\$108.3	0	\$0.49	\$0.25	2	86.6%	83%	1	14.6%	15.2%
Phil Santonastaso	24	80%	YES	12	5	4,650	4,567	4	\$111.4	\$106.1	0	\$0.68	\$0.25	2	84.8%	83%	1	20.7%	21.3%
Joey Gayle	24	80%	YES	12	5	4,907	4,555	4	\$103.4	\$97.2	0	\$0.38	\$0.25	2	85.4%	83%	1	17.6%	19.7%
D'Adrian Frazier	12	80%	YES	12	5	7,058	6,682	4	\$116.8	\$114.1	0	\$0.41	\$0.25	2	86.7%	83%	1	16.4%	19.3%
Wesley Gaynor	22	73%	YES	12	5	3,897	3,894	4	\$101.9	\$99.7	0	\$0.29	\$0.25	2	84.4%	83%	1	16.7%	18.6%
Eric Sitarz	22	73%	YES	7	0	5,035	5,436	4	\$103.5	\$101.4	0	\$2.08	\$0.25	2	89.3%	83%	1	16.5%	17.2%
Josh Headrick	11	73%	YES	11	5	7,525	7,429	0	\$98.6	\$100.7	3	\$0.18	\$0.25	2	85.8%	83%	1	14.5%	16.9%
Grayson Porter	21	70%	YES	15	5	4,175	4,078	4	\$105.7	\$104.0	3	\$0.15	\$0.25	2	85.1%	83%	1	16.9%	19.4%
Ryan Kingery	21	70%	YES	12	5	5,663	5,481	4	\$108.2	\$104.0	0	\$0.38	\$0.25	2	84.2%	83%	1	16.3%	18.3%
Mike Genese	20	67%	YES	12	5	3,860	3,771	4	\$109.2	\$107.4	0	\$1.51	\$0.25	2	88.1%	83%	1	16.1%	17.8%
Jaden Dewolf	10	67%	YES	10	0	4,323	4,350	4	\$112.7	\$107.8	3	\$0.10	\$0.25	2	90.2%	83%	1	18.0%	19.3%
Kaitlyn Black	19	63%	YES	4	0	6,369	6,798	0	\$101.2	\$101.9	3	\$0.13	\$0.25	0	79.6%	83%	1	15.7%	17.4%
Keith Sluder	18	60%	YES	12	5	6,796	6,614	4	\$104.2	\$98.0	0	\$0.41	\$0.25	2	88.5%	83%	1	19.9%	21.2%
Katrina Kail	18	60%	YES	12	5	6,100	5,722	4	\$114.2	\$109.7	0	\$2.17	\$0.25	2	83.3%	83%	1	19.3%	19.8%
Matt Leal	16	53%	YES	7	0	8,343	8,424	4	\$104.2	\$104.1	0	\$0.41	\$0.25	2	87.0%	83%	1	16.2%	16.6%
DJ Murphy	16	53%	YES	4	0	4,694	5,092	4	\$114.6	\$111.3	0	\$0.67	\$0.25	0	78.2%	83%	0	21.5%	20.0%
Terrance Allen	15	50%	YES	4	0	6,824	7,184	4	\$109.2	\$105.8	0	\$1.40	\$0.25	0	80.8%	83%	0	20.5%	18.6%
Josh Falcon	15	50%	YES	5	5	5,764	5,690	0	\$105.3	\$105.3	0	\$0.62	\$0.25	0	82.9%	83%	0	17.8%	17.3%
Scott Hefke	15	50%	YES	7	0	5,874	6,116	4	\$116.6	\$113.7	0	\$0.55	\$0.25	2	85.8%	83%	1	17.8%	18.4%
Ray Guy	13	43%	YES	5	0	6,481	6,612	4	\$110.4	\$106.6	0	\$1.27	\$0.25	0	81.6%	83%	1	19.4%	20.8%
Aleksander Elistratov	13	43%	YES	7	0	5,335	5,452	4	\$96.7	\$96.6	0	\$0.37	\$0.25	2	88.6%	83%	1	16.5%	18.9%
Aaron Witscher	12	40%	YES	6	0	9,294	9,694	4	\$112.6	\$109.9	0	\$1.08	\$0.25	2	87.2%	83%	0	18.9%	18.3%
Don Matson	12	40%	YES	7	0	8,117	8,466	4	\$117.6	\$112.1	0	\$0.35	\$0.25	2	87.3%	83%	1	18.4%	18.7%
James TIII	11	37%	YES	0	0	4,012	4,154	0	\$118.8	\$119.3	0	\$0.76	\$0.25	0	80.2%	83%	0	20.8%	19.3%
John Montez	11	37%	YES	8	5	5,145	4,863	0	\$109.4	\$110.8	0	\$0.45	\$0.25	2	89.7%	83%	1	18.8%	19.3%
Sherry King	8	27%	YES	4	0	4,735	5,501	4	\$105.6	\$103.8	0	\$0.49	\$0.25	0	78.3%	83%	0	20.3%	19.2%
Jessica Honrine	7	23%	YES	1	0	4,349	4,902	0	\$100.6	\$102.5	0	\$2.39	\$0.25	0	82.6%	83%	1	19.3%	19.9%
Mercedes Wilkinson	2	7%	YES	2	0	4,544	5,437	0	\$107.6	\$109.5	0	\$0.61	\$0.25	2	83.9%	83%	0	18.8%	16.3%