



Must achieve 75% of available points and maintain OCPD over 25.0 to be eligible for the trip

Trip: 3 Night all inclusive resort at the Hard Rock in Cabo San Lucas, Mexico (April 9 - 12, 2026)

-33.55	YTD			May-25	Oil Changes			Avg Ticket			Claims per Oil Change			OSAT %			Labor %		
	TOTAL	%	>25	TOTAL															
MM Name	Points	Earned	OCPD	Points	Points	May-25	Budget	Points	May-25	Budget	Points	May-25	Target	Points	May-25	Target	Points	May-25	Budget
Ray Waldrop	63	84%	YES	15	5	49,751	47,718	4	\$109.3	\$104.7	3	\$0.17	\$0.25	2	88.6%	83%	1	17.8%	18.6%
Sean Gridley	60	80%	YES	12	5	40,355	40,125	4	\$112.5	\$110.0	0	\$0.53	\$0.25	2	88.1%	83%	1	17.6%	17.8%
Mike Best	59	79%	YES	12	5	18,792	18,536	4	\$114.3	\$109.9	0	\$1.02	\$0.25	2	86.7%	83%	1	19.8%	20.1%
Eric Showers	51	68%	YES	12	5	37,438	36,360	4	\$111.1	\$109.9	0	\$0.35	\$0.25	2	84.9%	83%	1	17.1%	17.7%
Terry Vassar	40	53%	YES	12	5	37,324	36,247	4	\$105.3	\$104.8	0	\$0.32	\$0.25	2	86.0%	83%	1	16.0%	16.3%
Josh Stuban	30	40%	YES	6	0	35,135	35,432	4	\$110.5	\$109.2	0	\$0.72	\$0.25	2	84.8%	83%	0	19.4%	18.9%