



July 2025 Champions Club Leaderboard

Must achieve 75% of available points and maintain OCPD over 25.0 to be eligible for the trip

Trip: 3 Night all inclusive resort at the Hard Rock in Cabo San Lucas, Mexico (April 9 - 12, 2026)

| AM Name | YTD | | | Jul-25 TOTAL Points | Oil Changes | | | Avg Ticket | | | Claims per Oil Change | | | OSAT % | | | Labor % | | |
|-----------------------|--------|--------|------|---------------------------|-------------|--------|--------|------------|---------|---------|-----------------------|--------|--------|--------|--------|--------|---------|--------|--------|
| | TOTAL | % | >25 | | Points | Jul-25 | Budget | Points | Jul-25 | Budget | Points | Jul-25 | Target | Points | Jul-25 | Target | Points | Jul-25 | Budget |
| | Points | Earned | OCPD | | | | | | | | | | | | | | | | |
| John Innes | 81 | 90% | YES | 12 | 5 | 9,637 | 9,110 | 4 | \$124.3 | \$121.0 | 0 | \$0.38 | \$0.25 | 2 | 88.3% | 83% | 1 | 16.4% | 17.3% |
| Sheldon Cook | 91 | 87% | YES | 12 | 5 | 6,803 | 6,129 | 4 | \$106.7 | \$105.8 | 0 | \$0.96 | \$0.25 | 2 | 86.1% | 83% | 1 | 19.6% | 21.9% |
| Chris White | 90 | 86% | YES | 11 | 5 | 7,124 | 6,584 | 4 | \$117.7 | \$115.3 | 0 | \$0.72 | \$0.25 | 2 | 87.9% | 83% | 0 | 18.6% | 18.1% |
| Ryan Kingery | 85 | 81% | YES | 12 | 5 | 6,265 | 5,807 | 4 | \$105.5 | \$104.8 | 0 | \$2.19 | \$0.25 | 2 | 94.4% | 83% | 1 | 17.9% | 19.1% |
| Eric Sitarz | 82 | 78% | YES | 15 | 5 | 6,138 | 6,074 | 4 | \$103.3 | \$102.5 | 3 | \$0.12 | \$0.25 | 2 | 83.6% | 83% | 1 | 15.9% | 16.2% |
| Pablo Martinez | 57 | 76% | YES | 11 | 5 | 10,076 | 10,000 | 4 | \$115.1 | \$114.0 | 0 | \$1.61 | \$0.25 | 2 | 87.5% | 83% | 0 | 19.0% | 16.7% |
| D'Adrian Frazier | 68 | 76% | YES | 7 | 0 | 7,203 | 7,260 | 4 | \$114.2 | \$110.9 | 0 | \$0.34 | \$0.25 | 2 | 85.9% | 83% | 1 | 18.0% | 20.3% |
| Keith Sluder | 79 | 75% | YES | 15 | 5 | 6,172 | 6,049 | 4 | \$105.0 | \$100.3 | 3 | \$0.01 | \$0.25 | 2 | 90.5% | 83% | 1 | 18.9% | 20.9% |
| Katrina Kail | 79 | 75% | YES | 8 | 5 | 8,577 | 8,073 | 0 | \$106.2 | \$106.4 | 3 | \$0.18 | \$0.25 | 0 | 82.9% | 83% | 0 | 20.6% | 20.5% |
| Mike Genese | 77 | 73% | YES | 8 | 5 | 4,351 | 4,037 | 0 | \$106.2 | \$108.0 | 0 | \$0.53 | \$0.25 | 2 | 89.5% | 83% | 1 | 17.0% | 17.2% |
| Grayson Porter | 75 | 71% | YES | 15 | 5 | 5,765 | 5,592 | 4 | \$98.8 | \$96.7 | 3 | \$0.13 | \$0.25 | 2 | 88.9% | 83% | 1 | 18.3% | 19.8% |
| Doug Steele | 75 | 71% | YES | 14 | 5 | 6,239 | 6,188 | 4 | \$111.8 | \$109.7 | 3 | \$0.08 | \$0.25 | 2 | 83.8% | 83% | 0 | 14.8% | 14.1% |
| Wesley Gaynor | 75 | 71% | YES | 12 | 5 | 5,560 | 5,184 | 4 | \$104.4 | \$103.3 | 0 | \$0.48 | \$0.25 | 2 | 87.9% | 83% | 1 | 16.8% | 17.6% |
| Don Matson | 74 | 70% | YES | 14 | 5 | 7,033 | 6,521 | 4 | \$117.2 | \$116.9 | 3 | \$0.09 | \$0.25 | 2 | 91.6% | 83% | 0 | 18.1% | 17.3% |
| Bill Sullivan | 30 | 67% | NO | 9 | 0 | 2,885 | 3,032 | 4 | \$96.9 | \$93.4 | 3 | \$0.03 | \$0.25 | 2 | 87.1% | 83% | 0 | 29.0% | 25.2% |
| Phil Santonastaso | 68 | 65% | YES | 3 | 0 | 7,144 | 7,195 | 0 | \$111.2 | \$113.0 | 0 | \$0.58 | \$0.25 | 2 | 83.0% | 83% | 1 | 16.1% | 17.7% |
| Aleksander Elistratov | 68 | 65% | YES | 15 | 5 | 5,621 | 5,489 | 4 | \$101.1 | \$98.5 | 3 | \$0.17 | \$0.25 | 2 | 92.1% | 83% | 1 | 16.6% | 19.0% |
| John Montez | 67 | 64% | YES | 11 | 5 | 7,826 | 7,352 | 4 | \$115.5 | \$114.4 | 0 | \$0.73 | \$0.25 | 2 | 89.5% | 83% | 0 | 18.5% | 17.4% |
| Josh Headrick | 57 | 63% | YES | 11 | 5 | 9,208 | 7,977 | 0 | \$101.8 | \$103.3 | 3 | \$0.13 | \$0.25 | 2 | 85.5% | 83% | 1 | 15.2% | 16.7% |
| Ray Guy | 66 | 63% | YES | 7 | 5 | 8,551 | 7,805 | 0 | \$109.3 | \$110.6 | 0 | \$0.65 | \$0.25 | 2 | 87.5% | 83% | 0 | 19.8% | 19.7% |
| DJ Murphy | 61 | 58% | YES | 11 | 5 | 5,626 | 5,444 | 4 | \$124.5 | \$117.4 | 0 | \$0.26 | \$0.25 | 2 | 87.8% | 83% | 0 | 19.5% | 18.7% |
| Jaden Dewolf | 52 | 58% | YES | 12 | 5 | 5,290 | 5,226 | 4 | \$111.3 | \$109.6 | 0 | \$0.98 | \$0.25 | 2 | 88.5% | 83% | 1 | 17.0% | 17.8% |
| Cliff Etheridge | 52 | 58% | YES | 14 | 5 | 2,690 | 2,533 | 4 | \$102.9 | \$97.4 | 3 | \$0.03 | \$0.25 | 2 | 89.6% | 83% | 0 | 20.5% | 20.3% |
| Matt Leal | 56 | 53% | YES | 10 | 5 | 9,608 | 9,360 | 0 | \$105.8 | \$106.6 | 3 | \$0.15 | \$0.25 | 2 | 87.9% | 83% | 0 | 16.7% | 16.1% |
| Aaron Witscher | 56 | 53% | YES | 11 | 5 | 7,434 | 7,141 | 4 | \$111.2 | \$109.3 | 0 | \$0.85 | \$0.25 | 2 | 87.1% | 83% | 0 | 19.4% | 19.2% |
| Terrance Allen | 52 | 50% | YES | 7 | 5 | 8,030 | 7,862 | 0 | \$109.4 | \$111.6 | 0 | \$0.34 | \$0.25 | 2 | 84.6% | 83% | 0 | 18.4% | 17.3% |
| Josh Falcon | 49 | 47% | YES | 3 | 0 | 9,048 | 9,122 | 0 | \$102.1 | \$106.1 | 0 | \$0.70 | \$0.25 | 2 | 85.9% | 83% | 1 | 13.8% | 15.4% |
| Kaitlyn Black | 49 | 47% | YES | 9 | 5 | 7,653 | 7,104 | 0 | \$101.5 | \$104.0 | 3 | \$0.19 | \$0.25 | 0 | 80.7% | 83% | 1 | 16.9% | 17.1% |
| Jacob Eberly | 38 | 42% | YES | 2 | 0 | 6,304 | 6,314 | 0 | \$103.2 | \$108.8 | 0 | \$1.19 | \$0.25 | 2 | 85.1% | 83% | 0 | 21.1% | 18.1% |
| James Till | 42 | 40% | YES | 7 | 0 | 5,773 | 5,830 | 4 | \$124.4 | \$119.0 | 0 | \$1.10 | \$0.25 | 2 | 83.6% | 83% | 1 | 18.3% | 18.9% |
| Scott Hefke | 38 | 36% | YES | 7 | 5 | 7,632 | 7,609 | 0 | \$110.5 | \$116.5 | 0 | \$1.09 | \$0.25 | 2 | 89.2% | 83% | 0 | 19.3% | 17.4% |
| Jessica Honrine | 35 | 33% | YES | 7 | 5 | 5,013 | 4,849 | 0 | \$103.2 | \$106.7 | 0 | \$0.47 | \$0.25 | 2 | 92.0% | 83% | 0 | 21.5% | 19.3% |
| Sherry King | 12 | 27% | YES | 0 | 0 | 0 | 0 | 0 | \$0.0 | \$0.0 | 0 | | \$0.25 | 0 | 0.0% | 83% | 0 | 0.0% | 0.0% |
| Mercedes Wilkinson | 24 | 23% | YES | 2 | 0 | 5,457 | 5,656 | 0 | \$104.2 | \$109.0 | 0 | \$0.53 | \$0.25 | 2 | 88.4% | 83% | 0 | 18.1% | 15.9% |