



Must achieve 75% of available points and maintain OCPD over 25.0 to be eligible for the trip

Trip: 3 Night all inclusive resort at the Hard Rock in Cabo San Lucas, Mexico (April 9 - 12, 2026)

-33.560	YTD			Jul-25	Oil Changes			Avg Ticket			Claims per Oil Change			OSAT %			Labor %		
	TOTAL	%	>25	TOTAL															
MM Name	Points	Earned	OCPD	Points	Points	Jul-25	Budget	Points	Jul-25	Budget	Points	Jul-25	Target	Points	Jul-25	Target	Points	Jul-25	Budget
Ray Waldrop	87	83%	YES	12	5	51,915	49,316	4	\$106.4	\$104.5	0	\$0.58	\$0.25	2	89.9%	83%	1	19.0%	19.1%
Mike Best	86	82%	YES	12	5	21,150	20,584	4	\$110.8	\$110.1	0	\$0.62	\$0.25	2	85.0%	83%	1	17.9%	19.8%
Sean Gridley	83	79%	YES	11	5	40,798	39,602	4	\$113.5	\$112.1	0	\$0.73	\$0.25	2	88.0%	83%	0	18.0%	17.7%
Eric Showers	75	71%	YES	12	5	42,753	41,790	4	\$110.9	\$110.4	0	\$0.60	\$0.25	2	86.2%	83%	1	17.2%	17.3%
Terry Vassar	53	50%	YES	10	5	38,064	36,170	0	\$103.3	\$105.0	3	\$0.20	\$0.25	2	85.4%	83%	0	16.5%	16.4%