

Must achieve 75% of available points and maintain OCPD over 25.0 to be eligible for the trip

Trin: 3 Night all inclusive resort at the Hard Rock in Caho San Lucas Mexico (April 9 - 12, 2026)

	Trip: 3 Night all inclusive resort at the Hard Rock in Cabo San Lucas, Mexico (April 9 - 12, 2026)														12, 2026)				
****	YTD			Oct-25 Oil Changes			Avg Ticket			Claims per Oil Change			OSAT %			Labor %			
	TOTAL	%	>25	TOTAL		_			_				-						
AM Name	Points	Earned	OCPD	Points	Points	Oct-25	Budget	Points	Oct-25	Budget	Points	Oct-25	Target	Points	Oct-25	Target	Points	Oct-25	Budget
John Innes	123	91%	YES	12	5	10,061	9,486	4	\$123.6	\$120.2	0	\$0.38	\$0.25	2	91.5%	83%	1	15.0%	17.1%
Chris White	131	87%	YES	15	5	7,358	6,846	4	\$117.3	\$113.9	3	\$0.18	\$0.25	2	87.7%	83%	1	17.7%	18.1%
Katrina Kail	124	83%	YES	15	5	8,343	8,274	4	\$111.0	\$106.9	3	\$0.08	\$0.25	2	88.5%	83%	1	20.6%	21.1%
Ryan Kingery	117	78%	YES	6	0	7,248	7,921	4	\$101.4	\$100.9	0	\$0.29	\$0.25	2	90.8%	83%	0	20.7%	19.2%
Heather Gren	117	78%	YES	15	5	6,160	6,004	4	\$110.5	\$108.4	3	\$0.13	\$0.25	2	88.3%	83%	1	21.1%	21.4%
Keith Sluder	116	77%	YES	10	0	8,438	8,796	4	\$106.3	\$99.7	3	\$0.19	\$0.25	2	90.7%	83%	1	19.3%	20.7%
D'Adrian Frazier	102	76%	YES	7	0	6,975	7,199	4	\$110.8	\$110.0	0	\$0.44	\$0.25	2	86.4%	83%	1	18.9%	19.9%
Grayson Porter	113	75%	YES	9	0	7,397	8,074	4	\$93.1	\$91.8	3	\$0.12	\$0.25	2	88.1%	83%	0	22.1%	20.9%
Branson Ackerman	89	74%	YES	15	5	6,412	6,274	4	\$110.6	\$110.5	3	\$0.12	\$0.25	2	87.6%	83%	1	18.1%	18.6%
Don Matson	111	74%	YES	9	0	6,910	7,117	4	\$115.2	\$114.9	3	\$0.16	\$0.25	2	87.0%	83%	0	17.5%	17.0%
Eric Sitarz	110	73%	YES	6	0	6,412	6,479	4	\$103.8	\$102.6	0	\$0.78	\$0.25	2	88.3%	83%	0	16.5%	15.6%
Barrett Prochaska	65	72%	YES	9	0	6,089	6,297	4	\$111.1	\$110.7	3	\$0.07	\$0.25	2	86.3%	83%	0	16.8%	16.3%
John Montez	107	71%	YES	15	5	6,011	5,906	4	\$107.9	\$105.5	3	\$0.09	\$0.25	2	85.1%	83%	1	19.3%	20.1%
Doug Steele	106	71%	YES	6	0	5,917	6,060	4	\$112.8	\$109.7	0	\$0.77	\$0.25	2	84.8%	83%	0	15.3%	14.1%
Wesley Gaynor	105	70%	YES	5	0	7,023	8,107	0	\$101.9	\$104.0	3	\$0.15	\$0.25	2	86.3%	83%	0	17.0%	16.8%
Adam Jackson	93	69%	YES	10	0	7,176	7,411	4	\$115.5	\$111.5	3	\$0.07	\$0.25	2	90.3%	83%	1	15.8%	17.0%
Pablo Martinez	81	68%	YES	9	0	7,137	8,261	4	\$114.9	\$112.6	3	\$0.20	\$0.25	2	92.3%	83%	0	17.8%	17.5%
Aleksander Elistratov	100	67%	YES	7	0	5,909	6,486	4	\$101.4	\$98.8	0	\$0.48	\$0.25	2	86.8%	83%	1	16.4%	17.4%
Blake Singleton	90	67%	YES	15	5	4,932	4,879	4	\$108.7	\$104.3	3	\$0.15	\$0.25	2	89.6%	83%	1	18.9%	19.0%
Michael Fuentes	99	66%	YES	15	5	4,420	4,316	4	\$121.1	\$109.5	3	\$0.03	\$0.25	2	88.5%	83%	1	19.2%	20.7%
Cliff Etheridge	85	63%	YES	9	0	4,833	5,086	4	\$108.8	\$103.0	3	\$0.18	\$0.25	2	88.8%	83%	0	23.7%	22.9%
Phil Santonastaso	94	63%	YES	12	5	6,615	6,459	4	\$113.8	\$112.5	0	\$1.09	\$0.25	2	85.3%	83%	1	16.3%	18.2%
Aaron Witscher	89	59%	YES	9	0	5,780	6,234	4	\$110.6	\$105.3	3	\$0.15	\$0.25	2	91.8%	83%	0	18.5%	18.1%
Bill Sullivan	53	59%	YES	7	0	6,404	6,739	4	\$104.1	\$97.1	0	\$0.64	\$0.25	2	87.6%	83%	1	20.3%	20.7%
Josh Headrick	78	58%	YES	8	5	9,282	8,788	0	\$102.7	\$103.3	3	\$0.11	\$0.25	0	82.0%	83%	0	16.1%	16.0%
Jaden Dewolf	77	57%	YES	9	0	5,375	5,454	4	\$110.7	\$107.0	3	\$0.04	\$0.25	2	86.0%	83%	0	19.9%	19.3%
DJ Murphy	85	57%	YES	5	0	6,300	6,420	0	\$109.3	\$109.4	3	\$0.24	\$0.25	2	85.5%	83%	0	21.4%	21.0%
Matt Leal	79	53%	YES	8	5	9,985	9,742	0	\$103.7	\$106.8	3	\$0.05	\$0.25	0	82.1%	83%	0	16.0%	15.8%
James TIII	66	44%	YES	5	0	3,447	3,516	0	\$124.6	\$125.0	3	\$0.00	\$0.25	2	83.3%	83%	0	18.7%	17.1%
Jacob Eberly	59	44%	YES	6	0	6,461	6,921	4	\$110.4	\$106.5	0	\$1.07	\$0.25	2	86.2%	83%	0	19.2%	17.8%
Bradley Williams	58	43%	YES	7	5	7,461	7,162	0	\$108.1	\$113.2	0	\$0.70	\$0.25	2	85.3%	83%	0	19.9%	18.8%
Kaitlyn Black	63	42%	YES	3	0	7,473	7,615	0	\$101.7	\$104.3	3	\$0.20	\$0.25	0	82.6%	83%	0	17.5%	16.6%
Jessica Honrine	60	40%	YES	5	0	5,027	5,372	0	\$105.3	\$108.5	3	\$0.10	\$0.25	2	90.3%	83%	0	19.1%	18.5%
Josh Falcon	58	39%	YES	3	0	8,078	8,120	0	\$105.9	\$106.0	0	\$0.77	\$0.25	2	85.1%	83%	1	15.4%	15.8%
Sherry King	12	27%	YES	o	0	0	0	0	\$0.0	\$0.0	0		\$0.25	0	0.0%	83%	0	0.0%	0.0%